UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

SOVEREIGN BANCORP, INC.,

SOVEREIGN BANK,

SEACOAST FINACIAL SERVICES

CORP.; and COMPASS BANK FOR

SAVINGS,

Plaintiffs,

Vs.

Defendant.

Defendant.

PLAINTIFFS' MOTION TO DISMISS <u>DEFENDANT JOHN H. HARLAND'S COUNTERCLAIMS</u>

Pursuant to Rule 12(b)(6), Plaintiffs, Sovereign Bancorp, Inc. ("Sovereign Bancorp"), Sovereign Bank ("Sovereign"), Seacoast Financial Services Corp. ("Seacoast") and Compass Bank for Savings ("Compass") (collectively "Plaintiffs"), hereby move to Dismiss the Defendant John H. Harland Company's ("Harland's") Counterclaims, and all counts therein.

The grounds for this motion are set forth fully in the accompanying Memorandum in Support of Plaintiffs' Motion to Dismiss. In essence, the Defendants counterclaims against the Plaintiffs each fail to state a claim as a matter of law because they are premised upon the validity of an unenforceable, purported requirements contract (the "Checks Agreement"). An examination of the Checks Agreement reveals that the only "promise" Defendant Harland makes to Plaintiff Compass (and Plaintiffs' predecessor in interest) is to offer its goods at its discretion and at prices which it unilaterally retains the power to change. Pursuant to the parties' choice of

law provision, the law of the State of Georgia applies. Pursuant to Georgia law, the Checks Agreement is void for lack of mutuality. Furthermore, pursuant to Georgia law, no consideration of "extraneous evidence," such as the parties' intentions or course of dealings, is permissible.

WHEREFORE, Plaintiffs, Sovereign Bancorp, Inc., Sovereign Bank, Seacoast Financial Services Corp. and Compass Bank for Savings, respectfully request that the court declare the Checks Agreement to be unenforceable for lack of mutuality, and dismiss each count of Harland's counterclaims against Plaintiffs.

Respectfully submitted,

SOVEREIGN BANCORP, INC.; SOVEREIGN BANK; SEACOAST FINANCIAL SERVICES CORP.; and COMPASS BANK FOR SAVINGS,

By their attorneys,

/s/ John W. Steinmetz

Steven B. Rotman, Esq. (BBO# 558473) John W. Steinmetz, Esq. (BBO# 568108) Paula S. Bliss, Esq. (BBO# 652361) Lee M. Holland, Esq. (BBO# 650617) ROBINSON & COLE LLP One Boston Place Boston, MA 02108 (617) 557-5900

Dated: August 18, 2004

LOCAL RULE 7.1 (A) (2) CERTIFICATION

I, Paula S. Bliss, counsel for Plaintiffs Sovereign Bancorp, Inc., Sovereign Bank, Seacoast Financial Services Corp. and Compass Bank for Savings hereby certify that I have conferred with Steven Buttacavoli, counsel for defendant, John H. Harland, in a good faith effort to resolve and narrow the matters at issue concerning plaintiffs' Motion to Dismiss and, despite their good faith efforts, the parties were unable to reach an agreement.

> /s/ Paula S. Bliss Paula S. Bliss, Esq. (BBO# 652361)

CERTIFICATE OF SERVICE

I, Lee M. Holland, hereby certify that on this 18th day of August 2004 a copy of the foregoing was faxed and mailed, postage prepaid, to:

Bruce E. Falby, Esq. Steven J. Buttacavoli, Esq. PIPER RUDNICK LLP One International Place 21st Floor Boston, MA 02110

Daniel J. King, Esq. James N. Gorsline, Esq. Robert C. Khayat, Jr., Esq. KING & SPAULDING LLP 191 Peachtree Street Atlanta, GA 30303

/s/ Lee M. Holland Lee M. Holland, Esq. (BBO# 650617)